

Portage Bay Solutions, Inc. Capability Statement

About Us

We have been designing and developing FileMaker Pro and 4th Dimension solutions for organizations of all sizes for nearly 30 years. As a small group of developers, we take pride in answering and returning calls and emails promptly, staying within budget, and providing top-notch support to our clients during all phases of the development process. We apply a unique mix of technical and communication skills to serve the needs of our customers.

Strengths & Expertise

We specialize in high-quality, cross-platform (Macintosh and MS Windows) database solutions and Javascript driven web applications (Vue.js, Angular). Our long-term experience and in-depth knowledge as certified developers allow us to bring the most up-to-date solutions to the table.

Our expertise includes:

- Database and web application development (vue.js, angular)
- Upgrades from previous versions
- Support for existing FileMaker / 4D solutions
- Microsoft Access to FileMaker / 4D conversions
- FileMaker / 4D integration with other environments (MySQL, SQL Server, JavaScript)
- REST API integrations (Quickbooks and many others)
- Web / database integration (WebDirect, FileMaker Data API)
- iOS mobile application development, mobile web apps
- iCal Google Calendar integration
- Google FileMaker/4D Google integration (for contacts or calendar)
- Amazon Web Services
- Google Cloud Platform

People

John Newhoff: Senior Partner

john@portagebay.com

John's business background and years of database design, computer and network configuration, and troubleshooting experience allow him to see beyond the immediate problem to the long-term solution. John is the business manager of Portage Bay and our lead 4th Dimension developer, creating sophisticated cross-platform solutions.

John has been a developer and IT consultant since 1991 and is graduated from the University of Washington with a Bachelor of Arts degree in Accounting and is a FileMaker 9 - 18 certified developer.

Portage Bay Solutions

www.portagebay.com

Seattle: (425) 481-8175 Austin: (512) 763-7864 Fax: (425) 985-0243

Email: info@portagebay.com

Certifications

FileMaker 9 Certified

FileMaker 11 Certified

FileMaker 12 Certified

FileMaker 13 Certified

FileMaker 14 Certified FileMaker 15 Certified

FileMaker 16 Certified

FileMaker 17 Certified

FileMaker 18 Certified

Associations

FileMaker Business Alliance

Phone: (425) 481-8175

Fax: (425) 984-0243

4D Parner, Silver

Kate Waldhauser: FileMaker Development and Support, III

kate@portagebay.com

Kate joined Portage Bay Solutions in 2006, and plays a key role in our custom development projects for a variety of clients. Kate's communications skills, friendliness and technical expertise make for an unusual combination: a high caliber developer who can communicate effectively with our clients.

Kate graduated from Pepperdine with a B.A. in International Studies and is a FileMaker 9 - 18 certified developer.

Joe Ranne: FileMaker Development and Support, III

joe@portagebay.com

Joining Portage Bay Solutions in 2013, Joe adds years of experience in all areas of I.T., including I.T. Director for a large-scale graphic design company. Joe's creative approach to development, friendly personality, and years of experience, make for a skilled developer who strives for customer satisfaction.

Joe hails from the University of Nebraska at Omaha with backgrounds in Business Administration and Music Composition.

Xandon Frogget: FileMaker Development and Support, III

xandon@portagebay.com

Xandon brings 16 years worth of corporate experience at OfficeMax where he designed FileMaker solutions for their large-scale printing and production facilities. He has a knack for working in corporate environments and understanding needs from the user's point of view as well as communicating and training staff for seamless transitions. Xandon leads our Javascript web app projects.

Baily Olson: FileMaker Development and Support, I

baily@portagebay.com

Baily comes to Portage Bay from a part time FileMaker position at one of our long term clients. He assists in a wide variety of roles, including testing, documentation, FM development, and server monitoring/management. He has recently been expanding his role, learning REST API integration skills.

Andy Harrington: FileMaker Development and Support, II

andy@portagebay.com

Andy joined Portage Bay Solutions in 2020, is a certified FileMaker developer and has 9 years of development experience. He has a degree in mass communications specializing in video production from the University of South Florida. Along with FileMaker development, he also tackles digital marketing and social media for Portage Bay Solutions.

Brad Stanford: FileMaker Development and Support, II

brad@portagebay.com

With his multi-industry knowledge gained through twenty years of FileMaker Pro development, Brad compliments our people-friendly team with his experience and perspective. He's worked with FileMaker's Data API, has built multiple offline sync systems for FileMaker Go, and has two vertical market solutions to his name. He likes to focus on workflow-based UI design, with a flair for solving those little business problems caused by humans being humans.

Brandynn Stanford: Project Manager

brandynn@portagebay.com

Phone: (425) 481-8175

Fax: (425) 984-0243

Brandynn is the newest member of the Portage Bay team and has taken over our FileMaker licensing management as well as project management tasks and testing. She is also our primary Teamwork guru, managing various aspects of our Teamwork project management system.

Successful Projects

- Ceradyne Inc, a 3M Company
- The Vasectomy Clinic
- MD² International, Inc.
- CMSS Global.
- Edmonds Community College
- University of Washington (Various Departments)
- Jordan Propeller Service
- NVL Labs, Inc.
- Snohomish County PUD
- Wash State Dept of Transportation